

Why TanChes should be “Your Technology Partner”

At TanChes, we believe in the small Business Market and we know the constraints of growing enterprises.

- **WE Build a Solid Foundation for Seamless Growth**
Small businesses often start with an IT system implemented on a shoestring budget. Lacking a proper foundation, a series of band-aid fixes often get piled on top of a weak foundation. As a business grows, stability and scalability issues can hinder the success of the organization. Such environments need proper assessment, intelligent strategic planning, and broad-based expertise to upgrade to an IT infrastructure that will provide the solid foundation to meet critical business needs and ease future growth. TanChes has a history of providing uniquely Customized and Modular solutions to help Clients build from wherever they are positioned in the grand scheme of their development.
- **WE Work as Solution Providers, Not Product Resellers**
Small businesses require guidance and education to navigate through an increasingly complex maze of technology options available for accelerating business growth and improving efficiency. They do not need an IT consultant who is trying to sell them a product. TanChes avoids conflicts of interest by not selling any products. This allows TanChes to align technical expertise with the best interests of clients. IT consulting and product selling can lead to a situation where the proposed solution is built around a predetermined technology rather than the genuine needs of a small business.
- **Unique Advantages of Working with TanChes**
As a Microsoft Partner and as a Small Business Technology Specialist, TanChes is an acknowledged expert at the core system software and office productivity applications used by most small businesses. As a Cisco partner, TanChes also offers expertise for an increasingly complex array of infrastructure technologies including firewalls, switches, routers, voice-over-IP solutions and wireless connectivity. In addition to our Team of Network Technicians and Security Engineers, TanChes can offer Microsoft Certified Network Specialists and Cisco Technicians like CISSP-certified consultants and CISM-certified security professionals to create a company-wide perspective on networks and their security from Daily Functions all the way to Multi level engineering requirements.

Our in depth knowledge and consulting expertise brings a unique set of advantages to companies trying to maximize the business value of their IT network within a reasonable budget. These advantages include:

- **Best Practices**
TanChes staff of certified consultants average more than a decade of real-world industry experience, in the trenches of IT support, performing a wide variety of technical projects for a broad range of clients. Each consultant brings a set of personal best practices from this extensive industry experience, and these are further refined by the company-wide best practices training that TanChes instills in its consulting staff. This means you get not just expert technical advantage, but a consultant with proven methods for how to apply those skills to solving real-world business problems successfully and in a repeatable fashion.
- **Value Pricing**
TanChes charges a competitive hourly rate for services. Clients are not forced to waste money with retainers or minimum commitments that may result in paying for services that are never delivered. TanChes does not add a surcharge for travel time except for emergency support .

- **Full Documentation of IT Services**

TanChes has developed a sophisticated service reporting system that records and archives detailed documentation for all delivered services. Unlike freelance consultants who often provide scant documentation or details of services performed, every service provided by TanChes is accompanied by comprehensive documentation. Every TanChes staff member has full access to the service reports generated by every staff member to every client. The discipline of documenting and storing service records results in more efficient service and avoids a variety of common and unfortunate scenarios such as when a service customer is effectively held hostage to a consultant who won't release the keys to the kingdom.

- **Knowledge Transfer**

TanChes is committed to knowledge transfer from TanChes consultants to customers. By teaching clients to deal with problems that are within their comfort zone, TanChes can focus on providing high-value services by helping clients resolve complex problems and facilitating the adoption of leading-edge technologies.

- **IT Outsourcing and Network Monitoring Packages**

As a result of years of experience supporting small business IT networks, TanChes has developed a variety of IT Outsourcing and Network Monitoring Packages designed to provide an affordable way for Houston Greater Metropolitan Area. TanChes, offers a variety of options for delivering support, troubleshooting and consulting services. We Help Build and Maintain small businesses information systems that are feature rich, in performance and security. TanChes IT Outsourcing and Network Monitoring Packages are based on the proactive problem solving capabilities, and next-generation network management software platforms, that monitor the availability, performance and security of your information systems and identifies problems that can disrupt your network.... And your Business. TanChes IT Outsourcing and Network Monitoring Packages also feature network assessment, security audits, help desk support, and the establishment of safe remote connections between your network and TanChes support experts.

For more information about TanChes Small –Mid Business Network Packages,

Call us at: **713-532-7009** or send email to: info@tanches.com